

PROCEEDINGS OF THE MEETING HELD ON 11.10.2018, 11.30 A.M. & SUBSEQUENTLY ON 25.10.2018 IN THE CONFERENCE HALL, OSMCL REGARDING THE PRE-BID CLARIFICATIONS / AMENDMENTS IN RESPONSE TO THE QUERIES RAISED BY PROSPECTIVE BIDDERS IN THE PRE-BID MEETING FOR THE RE-TENDER FOR SUPPLY OF SANITARY NAPKIN UNDER KHUSI SCHEME

[Bid Ref. No.: OSMCL/2018-19/SN-GoO(Retender)/06]

- Total No. of prospective bidders/ representatives present in the pre-bid meeting: **18(Eighteen).**
- The queries raised by the prospective bidders in the meeting and received through e-mail/ letter on the above mentioned tender references were discussed thread barely and subsequently the recommendations/clarifications/amendments mentioned below are made for approval. The detailed recommendations are as follows.

Sl. No	Item Name/ Particulars	Details as mentioned in the tender document	Queries raised by the prospective bidders	Clarifications/ Amendments in response to the queries.
Queries relating to General Terms and Conditions				
1	Section-II Clause No. – 2.2.2 Page No. 8	Rate Contract: This is a Rate contract Bid, the rate of which will be valid for a period of (2) Two year from the date of finalization of rate contract. However, the approx. quantity requirement is mentioned in the Schedule of Requirement – Section IV may substantially increase or decrease. The bidders are expected to quote their best rates for the items. The technical specifications, approx. quantity and locations for supply are mentioned in Section IV of this bid document. Only OSMCL is authorized to place purchase orders for the supply of item(s) to be procured under this bid during the validity of the rate contract period.		Amended Rate Contract: This is a Rate contract Bid, the rate of which will be valid for a period of (1) one year from the date of finalization of rate contract. However, the approx. quantity requirement is mentioned in the Schedule of Requirement – Section IV may substantially increase or decrease. The bidders are expected to quote their best rates for the items. The technical specifications, approx. quantity and locations for supply are mentioned in Section IV of this bid document. Only OSMCL is authorized to place purchase orders for the supply of item(s) to be procured under this bid during the validity of the rate contract period.
2	Section-V Clause No. – 5.2.1 a. Page No. 23	A bidder who is a Manufacturer / Importer of the tendered item is eligible to participate in the tender provided it must have: a. Manufacturing License / Import License duly issued by licensing authority. The bidder as Importer should have authorization from the Original Manufacturer in the prescribed format – Format T12.	<ul style="list-style-type: none"> • Consortium may be permitted in which individual consortium partners should satisfy anyone or more eligibility criteria on standalone basis. • Distributor may be allowed to participate 	Amended A bidder who is a Manufacturer / Importer of the tendered item is eligible to participate in the tender provided it must have: a. Manufacturing License / Import License duly issued by licensing authority. However, the bidder as Importer should have authorization from the Original Manufacturer in the prescribed format – Format T12. Further, in support to the

				<p>authorization the importer should submit the original manufacturer's license copy.</p> <p>In case the original manufacturer's license is other than English language, the bidder has to submit the translated English version of the same with due notarization along with the copy of the original manufacturer's license.</p>
3	<p>Section-V Clause No. – 5.2.1 b.</p> <p>Page No. 23</p>	<p>b. Bidder (Manufacturer/Importer) shall have minimum average annual turnover of Rs20 Crores or more in the last three financial years, i.e. 2014 - 15, 2015 - 16 and 2016 – 17 or 2015 – 16, 2016 – 17 and 2017-18.</p>	<ul style="list-style-type: none"> • Average Turnover of the bidder should be less than 15crores in the last three financial years. • Turn over may be 5 crore in any last 3 financial year including current year. 	No Change
3	<p>Section-V Clause No. – 5.2.5</p> <p>Page No. 24</p>	<p>Bidder should have experience in supplying 25% of the requirement mentioned at Section IV to the State or Central Government or Government Hospitals / Corporate Hospitals / PSU Hospitals / Municipal Hospitals/ UN agencies / Authorized agency of the State / Central Govt. / PSU/Open Market Supply as a manufacturer / Importer during the last 3(three) years</p>	<ul style="list-style-type: none"> • Market standing of the brand may also be included with minimum billing of 50 lakh across 3 retail chains during 1 year. • Minimum production capacity of 50 crore pieces per annum may be included. 	No Change
4	<p>Section-VI Clause No. – 6.32.2</p> <p>Page No. 48</p>	<p>Payments shall be made after receipt of standard quality test report (of the samples of all batches of the quarantined items) from the empanelled NABL Laboratory of OSMC.</p>	<ul style="list-style-type: none"> • Pre dispatch inspection may be done at manufacturing premises and 95% payments can be released on submission of delivery challan. 	<p>Amended</p> <p>a. Payment process shall be initiated after receipt of Original Stock Entry Certificate (as per clause No. 6.28.2 a).</p> <p>b. Further, the bidder has to submit also a copy of Test Report from NABL Accredited Laboratory/ Govt. Testing Laboratory of each supplied batch to OSMCL, QA Division for verification of the parameters mentioned in the technical specification.</p> <p>c. Payments shall be made after clearance by QA Division, OSMCL.</p>
Queries relating to Technical Specifications				

5	Section-IV Clause No. – 4.4 Page No. 19	Raw materials to be used in manufacturing of Sanitary Napkin	0.3 gms of SAP may be added for better absorbency and dryness	No change
6	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: Overall Length (mm)- - 240 mm ±10	Length may be amended to 240 mm ± 20 mm	No change
7	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: Fluff core/ Pad length (mm) - 220 mm ± 10 mm	Length may be amended to 220 mm ± 20 mm	
8	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: Overall Width 75 mm ± 5 mm (Overall width) 155 mm ± 5 mm (Wing area)	Overall Width may be amended to 60 -75 mm	
9	Section-IV Clause No. – 4.4 Page No. 19	Product Dimensions: Fluff core/ Pad width (mm) 75 mm ± 5 mm	Fluff core/ Pad width may be amended to 60 - 75 mm	
10	Section-IV Clause No. – 4.4 Page No. 19	Thickness of a single pad (mm) 9 mm ±1 mm	Thickness of pad should be 15mm ± 2 mm. (M/s Soothe Healthcare Ltd.)	
11	Section-IV Clause No. – 4.4 Page No. 19	PE film back Sheet: COLOUR: Blue/Pink/White THICKNESS: 24gsm ±10% WIDTH: 110 mm GRADE: Low Density Polythene Film (LDPE)	PE film back Sheet should be LDPE	
12	Section-IV Clause No. – 4.4 Page No. 19	Non woven top Sheet: COLOUR: Natural White THICKNESS: 20 gsm ± 5% WIDTH: 110 mm	Non woven top Sheet should be hydrophilic.	
13	Section-IV Clause No. – 4.4 Page No. 19	Release Paper: COLOUR: White With Printing THICKNESS: 40gsm ±10% WIDTH: 40 mm	Release paper should be silicone coated	
14	Section-IV Clause No. – 4.4 Page No. 19	Pack: THICKNESS: 40 gsm ±10%	Thickness of pack may be amended to 35 ± 10 % gsm	

15	Section-IV Clause No. – 4.4 Page No. 21	Manufacture, Workmanship and Finish: Manufacturers of sanitary napkin shall provide a pouch for disposal of each napkin along with the packet(As per Gazette of India Notification No. 861 Dt. 08.04.2016)	Wrapper for disposal of sanitary napkin may also be included as per Gazette of India Notification No. 861 Dt. 08.04.2016	Amended Manufacture, Workmanship and Finish: Manufacturers of sanitary napkin shall provide a pouch/wrapper for disposal of each napkin along with the packet(As per Gazette of India Notification No. 861 Dt.08.04.2016)
16	Section-IV Clause No. – 4.4 Page No. 21	Tests: The materials shall be approved after passing through the tests specified in IS: 5405-1980 (As per latest revision)	The BIS quality mark 5405-1980 should be marked on the product.	No change

General Clarification on Price Bid

- The bidders have to quote the prices as per the Format mentioned in Price BOQ in the e—tender portal. The prices (Rates) are to be quoted per piece and not in unit pack, the quoted price includes packing and forwarding / transportation & Door Delivery.

- N:B:-**
1. The amendments mentioned above are to be treated as amendments in the technical specification(s) and term(s) and condition(s) of the above tender references. All other technical specifications and terms conditions remain unchanged.
 2. Since any text in the price BOQ can't be changed in the e-tender portal, the amendments mentioned in the specifications above are to be treated as amendments in the price bid/ BOQ also.

**Sd/-
Managing Director,
OSMC**